



Comhpháirtíocht Leader Waterford Leader
Phort Láirge Partnership

Decision of Evaluation Committee

Project ID	31LDRWAT115771
Project Type:	Capital
Project Name:	Charlie Crowley Kitchens & Interiors
Promoters Name:	Charlie Crowley
Address:	Glen, Stradbally, Co. Waterford
Description:	Funding is sought for equipment to make bespoke cabinets and carcasses available for traders. The promoter already has two large trade customers who have had difficulty sourcing good quality carcasses and doors due to problems with supply caused by Brexit and Covid-19. He also supplies to customers requiring custom made products via his website, social media, and word of mouth.
Theme:	LO2 Enterprise Development
Sub-theme:	SA2.1 Capital investment in existing technology
Link to LDS	Supporting micro rural enterprise creating additional employment and investing in new technology

Total Project Costs	€87,500		
Eligible Project Costs	€87,500		
Funding sought by promoter:	€65,625		
State one of the following: - First Review / Previously Deferred or Not Recommend	First Review		
Funding recommended by Evaluation Committee:	€65,625		
Details of private funding:	€21,875		
Voluntary Labour: YES / NO (If yes provide detail)	No		
Synopsis of project:	Funding sought for a new drum/belt sander, panel saw and CNC machine		
Detail exactly what WLP will be funding (List items from Project Assessment Report)	Detail	Total Cost (Expenditure)	Grant Aid recommend by the Evaluation Committee @ 75%
	Drum/belt sander	€13,960	€10,470
	Panel Saw	€11,540	€8,655
	CNC Machine	€62,000	€46,500
Total Funding		€87,500	€65,625
Was an assessment completed?: Yes			

Date: __03/11/2021__	
Are detailed costings provided for the project? Were the costs for the project considered reasonable and how was this measured?	Yes, the project was tendered and the most economic advantageous tender used to select the chosen supplier
Where the procurement process resulted in less than 3 quotes, the EC must show the additional steps taken to ensure the reasonableness of costs:	Not applicable
Innovative Element of the project:	The promoter already has two large trade customers who have had difficulty sourcing good quality carcasses and doors due to problems with supply caused by Brexit and Covid-19
Consideration of Deadweight:	Promoter has stated that due to a shortage of capital in the business, he is dependent on grant aid to invest in this much needed equipment and would only be able to proceed on a reduced basis. I would advise that the promoter is heavily dependent on this grant support to proceed with investing in this much needed equipment, some of which will replace poor obsolete equipment and the benefit of a CNC machine drastically improving performance and turn around
Consideration of Displacement:	There are 3 other businesses detailed: David Crowley, Bonmahon Joinery focusing on heritage furniture for overseas markets. Penn Products, Kilmacthomas who do not provide the same level of product and Gareth Dillon, Dungarvan who focuses on the sale of premade kitchens
Economic justification for project:	The funding will strengthen the promoters position vis a vis his two main trade customers who up to now have struggled to find the quality of workmanship in the supply of cabinet doors and carcasses he provides. He is currently using some older equipment which if replaced and the addition of a new CNC machine will greatly improve efficiency and time and create 2 new jobs
Average Score for Project:	83/100
% level of aid & ceiling:	A maximum of €65,625.00 or 75% of eligible expenditure, whichever is the lesser.
E. C. Executive Summary/Rationale for Funding	The Evaluation Committee agreed to recommend funding this project for the following reasons:- 1. Funding this project will provide additional employment in a rural area. 2. The project scored 83/100 3. The project fits the Local Development Plan (LDS) for enterprise support.

Jobs Created	Jobs Sustained	Match Funding	Previous Grant Aid Received
2	4	€21,875	€2,500 Business Continuity Voucher

Confirmation on the applicant's position re De-Minimus and double from the relevant agencies.	Date of Confirmation	Signed By
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Local Enterprise Office	38/09/2021	Brid Kirby
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Detail of Discussion: The following were the main points raised in the discussion of the project.

- Ms Claire Connors advised that the project was pulled from consideration at the previous meeting due to a technical error with tendering. The scoring / weighting was omitted in the initial request and therefore it had to be re-tendered. Thankfully they got a positive response and Diamond Tools were selected as the chosen supplier based on the MEAT criteria. Even though the same supplier was chosen as previously the actual costs were reduced by €2.5k.
- Ms Connors explained that the promoters workshop is in Stradbally but he works all over the country. Currently the company employs four full time workers, and just recently hired a part time administrator to help him with the accounts freeing him up to generate long term work for the business.
- He has a working relationship with two architects one in Dublin and the other in Waterford and supplies all kitchens or carcasses for them.
- It was noted that the addition of two new jobs to the current four seems very modest given the amount of capital expenditure. Ms Connors replied that the promoter is very conscious about not overestimating and funding may well bring about greater employment numbers than predicted. His current equipment is quite antiquated, and the new CNC machine will generate an enormous amount of work for the business.
- Ms Claire Connors referred to the summary of tenders issued to the committee. In the tenders for the CNC machine HJB Services they had offered two alternatives. The lower option was not suitable and the tender was scored on the higher one. The lower figure was inadvertently entered on the summary. The Evaluation Committee agreed that all was in order with the tendering.
- The Evaluation Committee considered this a good use of Rural Development funding as it will help create at least two jobs in a rural area.
- The Evaluation Committee agreed to recommend funding this project under the Rural Development Fund 2014-2022

A maximum of €65,625.00 or 75% of eligible expenditure, whichever is the lesser.

Amount Recommended: €65,625

75% of Eligible Project Funding: €87,500

Signed: _____

Signed: _____

Chairperson of Evaluation Committee

Committee Member

Date: _____

Date: _____

Issues / Queries raised by Evaluation Committee	Project Officers Response

Signed: Claire Connors

Dated: 08/11/2021

WLP Project Officer

Please insert photos below of reference purposes:



Evaluation Committee Scoring Record

Date: 5/11/2021

Time: 11am

Project Title: Charlie Crowley Interiors

Project Reference Number: 3140RWAT115771

Assessment Criteria	Objective	Issues raised by Evaluation Committee	Weighting	Score
Compatibility with Local Development Strategy	Do the project proposals meet the criteria set out in the LAG business plan for the relevant measure?		Yes / NA	
Innovation	Is the product innovative in its nature and does it displace existing enterprises? - Product / Service 9/19 <u>8</u> - Displacement 5/19 <u>5</u> - Job Creation 5/19 <u>5</u>		19	18
Promoters experience	Does the promoter have the training/skills, track record or experience to deliver? - Standards of Operation 6/25 <u>4</u> - Track Record 6/25 <u>4</u> - Structure of Business 6/25 <u>4</u> - Necessary skills base 7/25 <u>7</u>		25	19
Financial Viability	Are the project costs justifiable (reasonableness of costs) and / is funding available to co-fund the project? - Overall Costs 7/25 <u>7</u> - Co Funding 6/25 <u>4</u>		25	19

	- Financial Plan	6/25	4		
	- Deadweight	6/25	4		
Sustainability	Is the project viable and will the service continue to be delivered?			13	12
Requirement	Does the proposal target a specific need or address a specific gap in the market?			18	15
Total				100	83

N.B. Project must receive a minimum score of 65% prior to being recommended for approval.

- Has the potential level of deadweight been assessed for this project? YES / ~~NO~~
- i.e. would the project proceed without LEADER funding? ~~YES~~ / NO

Recommendations of the Evaluation Committee: Recommend for Approval.

Signature: 

Signature of Evaluation Committee Chair

Date: 8/11/2021

Denise Walsh

From: pclerkin@cablesurf.com
Sent: Monday 8 November 2021 20:19
To: Denise Walsh
Subject: Minutes

Dear Denise,

I have reviewed the draft minutes of the Evaluation Committee Meeting held on 8th November 2021 and I am in agreement with them.

Regards,

Paul Clerkin
Chairperson,
Evaluation Committee

